



ShopClues .com

MANAGEMENT ASSOCIATE PROGRAM

Want to be part of the most disruptive and fastest growing E-Commerce start-up in India with world-class team, long-term vision, and tier-one VCs backing it?

Want to make an impact, get 360-degree exposure and accelerated learning in a hot start-up, and use your skill and passion in a highly challenging environment?

OVERVIEW

Management Associate Program (MAP) is a leadership program at ShopClues.com for business graduates. Through MAP, ShopClues brings fresh business graduates (or up to two years experience post MBA) to work on various important and challenging roles at ShopClues.com with senior leadership team and eventually take leadership roles at ShopClues.com. This is a full-time job and offers career track to be future leaders at ShopClues.

PROGRAM HIGHLIGHTS

1. Most disruptive and path breaking E-Commerce company in India
2. 4 months of rotation, followed by an impactful role
3. Get 360 exposure of the functioning of ShopClues.com in an accelerated manner
4. Work closely with senior leadership team
5. Future leadership roles
6. Stock options from the US holding company
7. A truly Silicon Valley culture, right here in Gurgaon, New Delhi

HOW DOES IT WORK?

ShopClues brings 6-10 business graduates from the leading MBA programs across the globe to join ShopClues on full-time basis. These business graduates join ShopClues and start a four month long rotation program taking two assignments of two months each. Upon the completion of four months of rotations in MAP program, these graduates choose home at ShopClues in one of the two areas of their rotation.

Following functional areas are participating in MAP program at ShopClues.com

1. Marketing
2. Business Development & Category Management
3. Product Management
4. Strategy & Analytics
5. Fulfillment & Logistics
6. Business Manager in CEO Office
7. Finance or HR
8. Operating Roles in Services e.g. Catalog, Customer Support, Fulfillment

DURATION

4 months of rotation program followed by a permanent role. Start and end date depends on the college/universities schedule.

LOCATION

Gurgaon, Delhi NCR.

SKILLS, BACKGROUND, AND EXPERIENCE

An ideal candidate will possess following:

1. High energy, passion and entrepreneurialism
2. Highly developed skills for problem solving and strategic thinking
3. MBA from a top-tier school
4. Excellent communication skills
5. Ability to collect, analyze, synthesize data and present in actionable manner
6. Customer focused
7. Ability to collaborate across departments
8. Prior example of taking initiatives and leadership
9. Result oriented and ready to take ownership
10. Long term approach
11. Prior experience in E-Commerce, retail, or FMCGs preferred
12. Comfortable in working directly with senior management team
13. Thrive in chaotic start-up environment and comfortable in dealing with ambiguity
14. Always willing to solve tough problems and accept challenging assignments
15. Ability to Quickly learn and contribute in a rapidly evolving environment

WHO SHOULD APPLY?

We are seeking applications from the second year MBA students at premier management institutes globally or upto 2 years experience post MBA.

At ShopClues, innovation, creativity and customer centric approach is always welcome. If you are passionate about building online consumer products & technologies, enabling merchants to sell effectively, managing categories, running highly ROI focused marketing strategies, solving complex operations such as fulfillment/logistics, and giving second to none online shopping experience to customers, we want to speak with you.

COMPENSATION

ShopClues offers competitive compensation, stock options, great learning & exposure, and merit based career path.

SHOPCLUES CULTURE

ShopClues.com is fun, collegial, casual, non-hierarchical and high-energy environment. At ShopClues.com you can deliver the best work of your career without having to deal with anything we typically do not like e.g. work politics, delays, biases or slowness. At ShopClues merit supersedes everything else. We believe that the best online shopping experience can be built only with the most customer centric and passionate people. If this sounds like you - we want you.

CONTACT INFORMATION

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For more details you can visit us at: www.shopclues.com



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